



Cost Proposal Narrative – CPS Solutions, LLC (CPS)

Evansville State Hospital

State of Indiana Request for Proposal 23-74438

1. Hourly

CPS will provide one Director of Pharmacy, two staff pharmacists, and one pharmacy technician to fully comply with the needs of the facility and this RFP (Request for Proposal). The CPS hourly rate Cost Proposal covers all salaries and benefits for CPS employees.

CPS is proud to partner with an Indiana Registered Women's Business Enterprise for the pharmacy technician position included in this cost proposal. The CPS Cost Proposal covers all wages for this associate as well.

CPS evaluates all pharmacy staff performance annually and eligibility for an increase in wages dependent upon performance and current market conditions.

CPS manages all benefits for CPS employees staffing strategic positions with the Evansville State Hospital pharmacy department. Benefits include paid time off, sick time, health/vision/dental insurance, disability/life insurance, HSA, FSA, and retirement savings opportunities.

2. Management Fee

CPS will provide management services that will include industry leading resources and national best practices. The CPS management fee includes corporate support, regulatory compliance, electronic resources, clinical support, staffing solutions, education, cost containment, and daily operations.

As the healthcare industry continues to face unprecedented challenges, CPS proprietary tools and resources allows our managed pharmacy sites to meet or exceed regulatory standards along with best practices in pharmaceutical care, making CPS the premier partner prepared to meet this dynamic environment head-on. The CPS management fee covers the investment in Information Technology (IT) that enhances and maintains current resources along with creating new technologies. The CPS IT suite has many proprietary electronic resources, under the *OPTIMIZER* title, which includes: RxAssess, RxLearning Center, RxContent Hub, RxTrend, Analytics, RxClinical analytics, and RxPurchasing Analytics. Our Quality Resource Manager oversees these functions and provides resource training to the Directors of Pharmacy and supports any unique requests related to compliance, and regulatory and legal standards.

The CPS Cost Proposal considers the expenses incurred by CPS's organizational development resources to ensure CPS pharmacists have the knowledge, education, and tools to enable them to run a compliant, best-in-class pharmacy. The training curriculum focus primarily on pharmacist competence, legal and regulatory standards, operational processes and procedures, and pharmacy leadership. However, through individual development plans, we leverage our Senior Vice President and our CPS Learning Management Software (LMS) to work with each of our team members to further build out their strengths in all areas of technical and interpersonal skills. Our LMS provides over 700



courses and over 125 continuing education units. This allows our staff to stay current with their licensure while working on site, limiting the amount of time needed to go offsite to retain their current licensing needs.

The CPS management fee addresses the need for a Quality Control Auditor who is a corporate-based, full-time dedicated unbiased auditor reporting directly to the President of our organization. The audit team conducts an extensive operations audit of more than four hundred and fifty (450) specific criteria representing The Joint Commission requirements, State Board of Pharmacy requirements, DEA regulations, and industry best practices. The CPS auditor has conducted over one hundred (100) hospital operations audits over the past year.

Additionally, the management fee supports CPS clinical pharmacy services, Senior Vice President, and subject matter experts. The Vice President of Clinical Services experience with multiple hospital pharmacies provides unique knowledge and is designed to ensure the highest level of patient care through evidence-based practice guidelines. The Senior Vice President is responsible for the hospital operations and provides valuable insight to the Director of Pharmacy due to their extensive knowledge of hospital operations. The CPS subject matter experts provide support in financial, purchasing, and other operational needs.

3. On-call

Indiana Administrative Code requires pharmacists to check all drug orders within 24 hours. The Director of Pharmacy will publish a monthly on-call schedule to ensure that orders are approved as required and that a pharmacist is available 24/7. On-call services include the review of new pharmaceutical orders by remote access within established time frames, and the availability of a pharmacist to physically come on-site after regular business hours when the need arises due to various circumstances. The on-call cost proposal addresses the time and energy necessary to provide evening, night, weekend, and holiday coverage.

Summary

Please contact the CPS primary contact if you have questions or need more information. Again, thank you for this opportunity, and we look forward to serving ESH.